# REPORT OF ASSOCIATION FINANCIAL EXAMINATION

## **INTERMED INSURANCE COMPANY**

AS OF

**DECEMBER 31, 2002** 



STATE OF MISSOURI

DEPARTMENT OF INSURANCE

JEFFERSON CITY, MISSOURI

### TABLE OF CONTENTS

SCOPE OF EXAMINATION	1
Period Covered	1
Procedures	2
COMMENTS-PREVIOUS EXAMINATION	3
HISTORY	8
General	8
CAPITAL STOCK	9
DIVIDENDS	9
Management	10
CONFLICT OF INTEREST	13
CORPORATE RECORDS	13
Acquisitions, Mergers and Major Corporate Events	
SURPLUS DEBENTURES	14
AFFILIATED COMPANIES	14
HOLDING COMPANY, SUBSIDIARIES AND AFFILIATES	14
Organizational Chart	
INTERCOMPANY TRANSACTIONS	
FIDELITY BOND AND OTHER INSURANCE	18
PENSION, STOCK OWNERSHIP AND INSURANCE PLANS	18
STATUTORY DEPOSITS	19
DEPOSITS WITH THE STATE OF MISSOURI	
DEPOSITS WITH OTHER STATES	19
Other	19
INSURANCE PRODUCTS AND RELATED PRACTICES	20
TERRITORY AND PLAN OF OPERATIONS	20
POLICY FORMS & UNDERWRITING	21
Advertising & Sales Material	21
TREATMENT OF POLICYHOLDERS	21
REINSURANCE	21
General	21
Pooling	21

ASSUMED	22
CEDED	
ACCOUNTS AND RECORDS	25
Independent Auditor	25
INDEPENDENT ACTUARY	25
CUSTODIAL AGREEMENT	25
ACCRUALS FOR ISI	26
LOSS AND LAE RESERVES	26
FINANCIAL STATEMENTS	27
Assets	28
LIABILITIES, SURPLUS AND OTHER FUNDS	29
STATEMENT OF INCOME	30
CAPITAL AND SURPLUS ACCOUNT	31
NOTES TO THE FINANCIAL STATEMENTS	32
EXAMINATION CHANGES	32
GENERAL COMMENTS AND/OR RECOMMENDATIONS	32
SUBSEQUENT EVENTS	34
ACKNOWLEDGMENT	35
VERIFICATION	35
SUPERVISION	35

Springfield, Missouri September 23, 2004

Honorable Kevin M. McCarty, Commissioner Office of Insurance Regulation Florida Department of Insurance Chairman, (E) Financial Condition Committee

Honorable Jorge Gomez, Commissioner Wisconsin Department of Insurance Midwestern Zone Secretary

Honorable Scott B. Lakin, Director Missouri Department of Insurance 301 West High Street, Room 530 Jefferson City, Missouri 65101

#### Gentleman:

In accordance with your financial examination warrant, a full scope association financial examination has been made of the records, affairs and financial condition of

#### **Intermed Insurance Company**

hereinafter referred to as such, as the "Company" or as "Intermed". Its administrative office is located at 1343 East Kingsley, Suite G, Springfield, Missouri 65804, telephone number (417) 889-1010. This examination began on August 11, 2003, on-site fieldwork concluded on November 13, 2003, and finalization concluded on the above date.

#### **SCOPE OF EXAMINATION**

#### **Period Covered**

The prior full scope association financial examination of Intermed Insurance Company was made as of December 31, 1999, and was conducted by examiners from the State of Missouri representing the Midwestern Zone of the National Association of Insurance Commissioners (NAIC).

The current full scope association financial examination of the Company covers the period from January 1, 2000, through December 31, 2002, and has been conducted by examiners from the State of Missouri representing the Midwestern Zone of the NAIC with no other zones participating.

This examination was conducted concurrently with the examination of the Company's wholly owned subsidiary, Interlex Insurance Company (Interlex).

This examination also included the material transactions and/or events occurring subsequent to the examination date which are noted in this report.

#### **Procedures**

This examination was conducted using the guidelines set forth in the Financial Condition Examiners Handbook of the NAIC, except where practices, procedures and applicable regulations of the Missouri Department of Insurance (MDI) and statutes of the State of Missouri prevailed.

The examiners relied upon information and workpapers provided by the Florida Office of Insurance Regulation (FOIR) and the report of its consulting actuary, Mark J. Sobel, FCAS, MAAA of Financial Risk Analysis, LLC., relating to the FOIR's examination of the Company's parent, First Professionals Insurance Company (FPIC), for the period January 1, 1999 through December 31, 2002. The information relied upon included, but was not limited to, testing and analysis of loss and LAE reserves, unearned premium reserves, and other amounts pooled under the intercompany reinsurance pooling agreement to which the Company is a party. The Florida Office of Insurance Regulation

report on FPIC was issued February 6, 2004, and was made public on July 1, 2004. The Missouri examiners were provided access to the completed FPIC workpapers and corresponding actuarial report on July 30, 2004.

In addition, the examiners relied upon information and workpapers supplied by the Company's independent auditors, PricewaterhouseCoopers LLP, of St. Louis, Missouri for its audit covering the period from January 1, 2002, through December 31, 2002. Information relied upon included tests of controls, and narrative descriptions of processes and controls.

#### **Comments-Previous Examination**

Listed below are comments and recommendations of the previous examination report dated as of December 31, 1999, and the subsequent response or action taken by the Company.

#### **Capital Stock**

*Comment:* Pursuant to an amendment to the Company's Articles of Incorporation, the par value of the share of capital stock was increased to \$1.50. However, the stock certificate underlying the shares was not changed to reflect the new par value. The Company was advised to resolve the discrepancy.

Company's Response: The Company acknowledged the necessity to modify the underlying certificate.

Current Findings: The par value per the Company's stock certificate has been changed to reflect the par value stated in the Articles of Incorporation.

#### **Conflict of Interest**

*Comment:* None of the directors and officers completed a conflict of interest disclosure statement in 1999. The Company should ensure all members of the board of directors and officers of the Company complete a conflict of interest statement annually.

Company's Response: The Company acknowledged the necessity to have its directors and officers document their understanding of the Company's conflict of interest policy by completing a conflict of interest disclosure form annually.

Current Findings: Conflict of interest statements were not completed by the Company's directors or officers for any of the years under examination. See the Conflict of Interest section of this report for recommendations.

#### **Corporate Records**

Comment: The board of directors did not discuss or approve the last financial examination report of the Company by the Missouri Department of Insurance (MDI). The Company was directed to ensure that board members review the MDI financial examination reports and that this process be reflected in the board meeting minutes.

Company's Response: The Company acknowledged the necessity to have its board of directors document the review of the state financial examinations by noting the review in the minutes of the board of directors meetings.

Current Findings: The MDI financial examination report as of December 31, 1999, was discussed and approved in the May 23, 2002, board of directors' meeting and so noted in the minutes.

#### **Intercompany Transactions**

Comment: Intermed was paying for all the expenses incurred on behalf of Intermed and Interlex by Insurance Services, Inc. (ISI) and then receiving reimbursements from Interlex, contrary to the terms of the management contract which stipulates that each company should pay ISI for its share of the costs incurred. Furthermore, Interlex was reimbursing Intermed for its share of the costs covered by the management contract as if the agreement was between Intermed and Interlex. The Company was directed to either operate in accordance with the terms of the agreement or amend the terms and file the amendment with the MDI.

Company's Response: The Company acknowledged that some of its intercompany transactions are not immediately settled in order to both maximize operating efficiency and satisfy investment considerations. However, all transactions were settled on at least a quarterly basis, and all transactions were between wholly owned affiliated group members. The Company indicated it would review its management agreements and modify any provisions that needed to be amended to coincide with operations. Any amendments to the management agreements would be submitted to the MDI for approval.

Current Findings: Intermed is still paying ISI for all expenses incurred on behalf of both Intermed and Interlex and being reimbursed by Interlex on a quarterly basis.

The management contract has not been amended to reflect this arrangement. See the Intercompany Transactions section of this report for recommendations.

Comment: The consolidated income tax agreement, which became effective in 1999, by and between FPIC Insurance Group, Inc. (FIG) and its subsidiaries, was not filed with the MDI in accordance with Section 382.195 RSMo. (Transactions within a holding company system). The Company was directed to file this agreement with the MDI for approval.

Company's Response: The Company indicated it would review its management agreements and modify any provisions that need to be amended to coincide with operations. The Company further acknowledged that amendments to any of its management agreements would be submitted to the MDI for approval.

Current Findings: The Company filed the consolidated income tax agreement with the MDI; however, the filing was returned to the Company by the MDI because Intermed was not a named party to the agreement. Since Intermed is included in the consolidated tax return of FIG, it appears the agreement should be amended to clearly indicate Intermed is a party. The amended agreement should then be refiled with the MDI. See the Intercompany Transactions section of this report for recommendations.

*Comment:* FIG was providing some services, and shared costs with the Company for the following functions without a written agreement: auditing, actuarial and investment services, etc. The Company should reduce this arrangement into a written agreement and file the agreement with the MDI for approval.

Company's Response: The services and cost sharing items referred to in the examination report relating to FIG were primarily billing and tracking conveniences for various vendors whereby invoices for similar services were sent to the home office and then forwarded to the individual subsidiaries for payment. The Company indicated it would review its management agreements and modify any provisions that needed to be amended to coincide with operations. The Company further acknowledged that amendments to any of its management agreements would be submitted to the MDI for approval.

Current Findings: FIG continues to provide services and share certain costs with the Company without an underlying agreement. See the Intercompany Transactions Section of this report for recommendations.

#### **Insurance Products and Related Practices**

Comments: Review of the Company's agency files noted instances where an appointed agent did not sign an agency agreement. The Company should ensure all agents sign an agency agreement.

Company's Response: The Company indicated it had signed agency agreements with all agencies with which the Company did business. Such agencies were required to send the Company a list of all employed agents who might place business with it under such agreements. An individual agent who was an employee of such an agency was not required to separately sign an agent agreement.

Current Findings: The Company has signed agent agreements with the agencies with which it does business.

Comments: Under the commissions section of the agency agreement, a separate commissions schedule is required to be issued to, and signed by all agents, appointed by the Company. Review of the agency files and the related commissions account did not indicate that the Company was following this procedure. The Company was directed to ensure that commissions paid to agents were clearly noted in an agreement signed by the Company and the agent.

Company's Response: Commission schedules were provided to agencies monthly. The Company's agent agreement did not require that all appointed agents sign a commission schedule

*Current Finding:* The Company is providing commission schedules to its agents in accordance with its agent agreements.

#### **Accounts and Records**

Comments: The Company violated Missouri Regulation 20 CSR 200-4.010 (4) (Time Limits) which stipulates that an insurer shall provide, within five working days, any records requested by financial examiners during on-site financial examination. The Company is directed to abide by this Regulation during future examinations.

Company's Response: The Company acknowledged that Missouri Regulation 20 CSR 200-4.010 (4) requires insurers to provide examiners with any records requested during an on-site examination within five working days of receipt of the request. The Company further acknowledged that there were requests for information from the on-site examiners that were not fully responded to in the five day time frame. The Company noted that its personnel were working diligently to complete all state and federal filing requirements for the 2000 reporting year during the same time period the 1999 on-site examination was taking place and, unfortunately, despite good faith efforts, were not able to fully comply with the five day time frame. The Company indicated it would continue to make every effort to provide the MDI with timely responses for any and all information requests.

Current Findings: Company personnel responded to requests for information made by the MDI examiners during the current on-site examination timely and efficiently.

#### **Information Systems Environment**

Comment: To ensure that data backup processes are protecting critical data as intended, the Company should more regularly perform restoration procedures. A summary of data file backup procedures should be maintained, and a copy, along with a list of replacement hardware and contact information for related hardware and software vendors should be stored off-site.

Company's Response: The Company acknowledged the importance of sound data backup and restoration procedures. The Company indicated it runs nightly backup files that are maintained offsite and data restoration procedures are performed periodically. In addition, the Company indicated it was in the process of documenting all of its data file backup procedures including lists of replacement hardware and contact information for all hardware and software vendors. Copies of this documentation would be maintained offsite.

*Current Findings:* The Company has reasonably implemented the prior recommendation. It has recently performed a full restore to facilitate a hardware upgrade, occasionally has restored individual files, and is refining scripts used to test backup media and related processes.

#### Payable to Parent, Subsidiaries and Affiliates

Comment: The payable to parent, subsidiaries and affiliates account was increased to reflect the Company's share of liabilities reported on the books of ISI which would ultimately be paid by Intermed. Since all liabilities incurred by ISI become allocable to Intermed and Interlex, the Company should report its allocated share of such obligations in its quarterly and year-end statements.

Company's Response: The Company acknowledged that ISI liabilities were ultimately paid by Intermed and/or Interlex, and the Company agreed that it is appropriate to transfer these liabilities out of the management company and to the insurance companies. The Company noted beginning in 2001, the liabilities of ISI were transferred and going forward, the Company would continue to follow this procedure.

*Current Findings:* The liabilities of ISI were properly included in the liability amounts reported on the Company's Annual Statements.

#### Aggregate Write-in for Liabilities-Reinsurance Pooling

Comments: The balance in this account reflected an examination reclassification from the payable to parent, subsidiaries and affiliates account to correct improper classification of reinsurance related transactions reported by the Company. The Company incorrectly reported the entire amount owed to it by its parent pursuant to a reinsurance pooling agreement under the payable to parent, etc. account. The Company

was directed to allocate reinsurance related account balances to the various Annual Statement line items affected by the agreement.

Company's Response: The Company acknowledged that amounts relating to its intercompany pooling agreement were incorrectly classified as intercompany balances as of December 31, 1999. The Company indicated it had since properly recorded these amounts to the proper reinsurance accounts in its regulatory filings and would continue to do so in the future.

Current Findings: The amounts relating to the reinsurance pooling agreement were properly classified on the Annual Statements.

#### **Subsequent Events**

Comments: A subsequent review of the Company's reserves as of December 31, 2000, indicated a reserve deficiency of approximately \$700,000. The opinion of the MDI consulting actuary was that the Company used its internal pool reserves rather than the reserves calculated by its appointed actuary. The Company was directed to implement procedures that accurately consider all applicable factors in estimating loss reserves and that the loss reserves of the appointed actuary be reported.

Company's Response: The Company concurred with its own opining appointed actuary's determination that the Company's reserves were within a reasonable range. The Company also agreed that its reserve were not established at exactly the same point estimate arrived at by the MDI consulting actuary; however, the Company noted that an actuarial point estimate is not necessarily or automatically the best estimate of reserves but is simply another estimate within a range of reasonable estimates in which no amount is significantly better than any other amount within the range. The Company indicated it would continue to work closely with its actuaries in determining the best estimates of reserves.

Current Findings: The FOIR consulting actuary found that there were reserve deficiencies within the intercompany reinsurance pool in which Intermed participates. However, based on the FOIR consulting actuary estimates, it was determined that the reserves established by Intermed on a post-pooled basis were deficient by an immaterial amount. See the Accounts and Records Section of this report for recommendations.

#### **HISTORY**

#### General

Intermed Insurance Company was originally known as Risk Control Associates, Inc., and was formed as an assessable malpractice insurance company on November 16, 1976, under the provisions of Chapter 383 RSMo (Malpractice insurance). In August 1991, the Company reorganized as a nonassessable mutual property and casualty company under Chapter 379 RSMo. (Insurance other than life). At the time, the Company changed its name to RCA Mutual Insurance Company (RCA). Effective April 27, 1995, RCA demutualized and reorganized as a stock property and casualty insurance company known as Intermed Insurance Company. Effective the same day, Intermed became a wholly owned subsidiary of the Tenere Group, Inc. (Tenere), an insurance holding company organized under the laws of the State of Missouri. Consequently, the policyholders of RCA became the stockholders of Tenere.

Effective March 17, 1999, Florida Physicians Insurance Company, Inc. an insurance company domiciled in the State of Florida and a subsidiary of FPIC Insurance Group, Inc. (FIG) purchased the common stock of Tenere. Consequently, FIG became Intermed's ultimate controlling entity. In 2001, Florida Physicians changed its name to First Professionals Insurance Company, Inc. (FPIC).

#### **Capital Stock**

Intermed Insurance Company is one hundred percent owned by Tenere Group, Inc. As of December 31, 2002, the Company had authority to issue 800,000 shares of \$1.50 par value common stock. All 800,000 shares were issued and outstanding for a balance of \$1,200,000 in the Company's capital stock account at December 31, 2002.

#### **Dividends**

The Company did not declare or pay any dividends during the period under examination.

#### **Management**

The management of the Company is vested in a board of directors that are appointed by the sole shareholder. The Company's Articles of Incorporation specify that the number of directors shall be nine, but that number may be changed upon resolution of the board of directors to not less than nine nor more than thirteen directors. The directors of Intermed Insurance Company elected and serving as of December 31, 2002, were as follows:

Name and Address	Business Affiliation
Andrew K. Bennett	President and Chief Executive Officer
Springfield, Missouri	Intermed Insurance Company
Harry O. Cole	Physician
St. Louis, Missouri	Neurological Associates, Inc.
Clifton R. Stepp	Chief Operating Officer
Nixa, Missouri	Intermed Insurance Company
Michael D. Hoeman, M.D.	Physician
Springfield, Missouri	Diagnostic Clinic, P.C.
Gary O. Baker, D.D.S.	Oral Surgeon
Chesterfield, Missouri	Southwest Oral Surgery, Inc.
Mark D. McCorcle, M.D. Springfield, Missouri	Physician Primrose OBGYN, P.C.
Cynthia K. Stark	Vice President-Claims
Nixa, Missouri	Intermed Insurance Company
Walter A. Long Nixa, Missouri	Vice President- Marketing & Underwriting Intermed Insurance Company
Samuel J. Pippin	Vice President – Accounting & Finance
Battlefield, Missouri	Intermed Insurance Company

Numerous changes were made to the list of board of directors subsequent to December 31, 2002. Andrew Bennett, Clifton Stepp, Cynthia Stark, Walter Long and Sam Pippin all resigned or were removed as directors. New directors were appointed as follows:

Name and Address	Business Affiliation
Charles Divita, III Jacksonville, Florida	President & Chief Operating Officer Employers Mutual, Inc.
Robert E. White, Jr.	President
Jacksonville, Florida	First Professionals Insurance Company, Inc.
Roberta Goes Cown Jacksonville Beach, Florida	Senior Vice President/Corporate Counsel FPIC Insurance Group, Inc.
Joseph W. Mawhinney	Senior Vice President
Orange Park, Florida	First Professionals Insurance Company, Inc.
Louis V. Sicilian II	Senior Vice President
St. Augustine, Florida	First Professionals Insurance Company, Inc.

Section 3.13 of the Company's Bylaws provide that the board of directors may appoint an executive committee and any other committee for the purpose of addressing special concerns and affairs of the Company. During 2002, the board of directors established the following committees:

<b>Claims Committee</b>	<b>Underwriting Committee</b>	Finance & Audit Committee
Andrew K. Bennett	Andrew K. Bennett	Andrew K. Bennett
Clifton R. Stepp	Clifton R. Stepp	Clifton R. Stepp
Cynthia K. Stark	Walter A. Long	Samuel J. Pippin

The board of directors meeting minutes for 2003 do not denote the establishment or dissolution of any committees. However, most of the directors appointed to the above committees in 2002 resigned or were removed as directors subsequent to the

establishment of the committees. Upon their removal or resignation as directors, these individuals also ceased to be members of the committees.

The board of directors elects a President, one or more Vice Presidents, a Treasurer, a Secretary and other officers as deemed necessary. Officers elected and serving as of December 31, 2002, were as follows:

#### <u>Name</u> <u>Title</u>

Andrew K. Bennett President and Chief Executive Officer Clifton R. Stepp Treasurer and Secretary Samuel J. Pippin **Assistant Treasurer** Marcus D. McCorcle, MD Vice President Michael D. Hoeman, MD Vice President Gary O. Baker, DDS Vice President Kim D. Thorpe Vice President Julie D. Wolfe **Assistant Secretary** Roberta Goes Cown **Assistant Secretary** Peggy A. Parks **Assistant Secretary** 

On March 3, 2003, several changes were made to the list of officers serving as of December 31, 2002. The number of Vice Presidents was reduced from four to one. Mark McCorcle, Michael Hoeman and Gary Baker were removed as officers of the Company. Andrew Bennett was removed as President and Chief Executive Officer and Clifton Stepp was removed as Treasurer and Secretary. New officers were elected as follows:

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Robert E. White, Jr.	President
Kim D. Thorpe	Vice President
Louis V. Sicilian II	Treasurer
Roberta Goes Cown	Secretary

Nama

#### **Conflict of Interest**

The Company has a formal written conflict of interest policy which defines potential conflicts of interest. Statements of conflict of interest were completed by the Company's officers and directors for 2003; however, statements of conflicts of interest were not completed by the Company's directors and officers for any of the years under examination. The Company is advised to ensure that all directors and officers complete a statement of conflicts of interest annually.

#### **Corporate Records**

A review was made of the Articles of Incorporation and Bylaws of the Company.

No amendments were made to the Articles of Incorporation or Bylaws during the period under examination.

The minutes of the Company's board of directors meetings were reviewed and, in general, appear to properly reflect and approve the corporate transactions and events for the period under examination.

#### **Acquisitions, Mergers and Major Corporate Events**

In response to high net written premium to surplus ratio experienced by the Company, a moratorium on writing new business was approved at the May 23, 2002, board of directors meeting. Under the moratorium, current policies would still be renewed; however, new policies would only be issued to physicians who were additions to groups currently insured by the Company. The moratorium was lifted in August 2004. During the period the moratorium was in effect, the Company experienced a significant decline in its number of policyholders.

#### Surplus Debentures

There were no surplus debentures issued or outstanding for the period under examination.

#### **AFFILIATED COMPANIES**

#### **Holding Company, Subsidiaries and Affiliates**

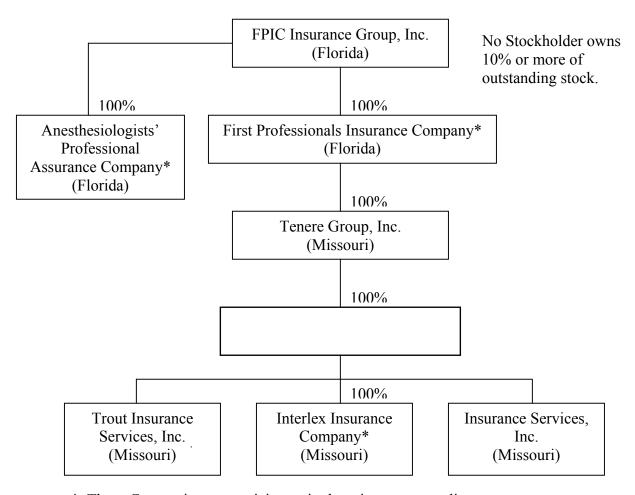
Intermed is a member of an insurance holding company system as defined by Section 382.010 RSMo, (Definitions). Intermed wholly owns Interlex Insurance Company, Insurance Services, Inc., and Trout Insurance Services, Inc. During the examination period, consolidated Insurance Holding Company Registration Statements were filed by the Company on behalf of itself and its wholly owned subsidiary, Interlex Insurance Company.

Intermed Insurance Company is a wholly owned subsidiary of Tenere Group, Inc., (Tenere), which in turn is wholly owned by First Professionals Insurance Company (FPIC). FPIC in turn is wholly owned by FPIC Insurance Group, Inc. (FIG), which is the ultimate controlling entity within the holding company system.

FPIC Insurance Group, Inc. is a Florida holding company with various wholly owned insurer and non-insurer subsidiaries. FIG was formed in 1996 in connection with a reorganization pursuant to which it became the parent company of FPIC. FIG's three significant industry segments are insurance (primarily medical professional liability insurance), third party administration services and reciprocal management. FIG's shares are publicly traded on the NASDAQ system.

#### **Organizational Chart**

The following organizational chart depicts the applicable portion of the holding company group, including Intermed and its wholly owned subsidiaries as of December 31, 2002:



<sup>\*</sup> These Companies are participants in the reinsurance pooling agreement.

#### **Intercompany Transactions**

Intermed has entered into the following intercompany agreements:

1. Type: Management Contract

Parties: Intermed Insurance Company, Interlex Insurance Company, Tenere

Group, Inc. (collectively known as the Companies) and Insurance

Services, Inc. (ISI)

Effective:

August 19, 1998, and shall remain in effect through August 18, 2008. Thereafter, the term will be automatically extended for successive one-year periods.

Terms:

The Companies agree to employ ISI to take charge of the operations of the Companies and to have full authority and responsibility, subject to the general direction of the board of directors of the Companies, for formulating policies and administering the affairs of the Companies in all respects. Management of the Companies shall include, but not be limited to: arranging for actuarial services for the purpose of determining rates, providing claims management services, providing underwriting services, providing risk management facilities and services, providing complete accounting services, advising and acting as a consultant in the investment of funds and performance of all other acts and duties normally associated with the management of an insurance company.

The Companies shall pay ISI for the contracted services as follows: 1) actual, identifiable expenses shall be paid when incurred and 2) unidentifiable expenses shall be paid quarterly. ISI is charged with the responsibility of identifying and allocating unidentifiable expenses. Unidentifiable expenses shall be paid by allocating a percentage thereof to Intermed and Interlex based on the following formula: direct written premium of each company divided by total direct written premiums of both companies. However, neither company shall pay less than five percent. Any expenses incurred by Tenere relating to Intermed or Interlex shall be allocated to the affected party.

Exception:

Intermed is paying for all the expenses incurred on behalf of the Companies by ISI and then receiving reimbursements from Interlex, contrary to the terms of the agreement. Current practice is that all outlays of ISI are drawn from the operating bank account of Intermed as ISI does not have any independent resources. As a result, Intermed is paying for Interlex's unidentifiable expenses as they are incurred only to be reimbursed on a quarterly basis. The payment of Interlex's unidentifiable expenses as incurred is inconsistent with the terms of the agreement and the amount that is paid could be construed as an intercompany loan from Intermed to Interlex before the quarterly settlement. The Company is directed to either operate in accordance with the terms of the agreement or amend the terms and file the amendment with the MDI.

2. Type: Tax Allocation Agreement

Parties: FPIC Insurance Group, Inc. and its subsidiaries

Effective: December 15, 1998. Tenere Group Inc., became a party to the

agreement effective December 30, 1999.

Terms: Current federal income taxes are charged or credited to operations of the

affected entity based upon amounts estimated to be payable or recoverable as a result of taxable operations for the current year. The method of allocation between the companies is based upon separate return calculations on actual taxable revenue at prevailing rates.

Intercompany balances are settled periodically.

Exception: Intermed and Interlex are not clearly listed as parties to the agreement.

The agreement was initially drawn up between FPIC Insurance Group and its various subsidiaries effective December 15, 1998, prior to the purchase of the Tenere Group, Inc. by FIG. Tenere Group, Inc. became signatory to the agreement effective December 30, 1999 after the FIG purchase. Since Tenere is the parent of Intermed and Intermed is the parent of Interlex, it is the Company's assertion that both Intermed and Interlex are to be included in the consolidated income tax returns of FIG. However, Intermed and Interlex are separate legal entities and not just components of Tenere. Therefore, it does not appear reasonable to infer that these companies should be a party to the tax allocation agreement. The Company should amend the agreement so that Intermed and Interlex are clearly stated as parties to the agreement. The amended agreement should then be filed with MDI for approval.

The amounts paid to and received from the parent, affiliates and subsidiaries during the period under examination under the above agreements were as follows:

<u>2002</u>	<u>2001</u>	<u>2000</u>
\$(2,720,977)	\$(2,244,876)	\$(1,530,747)
716,785	568,585	617,340
(898,144) \$(2,902,336)	<u>-0-</u> \$(1,676,291)	<u>-0-</u> \$(913 407)
	\$(2,720,977) 716,785	\$(2,720,977) \$(2,244,876) 716,785 568,585

Review of the Company's books and records indicate that FPIC Insurance Group, Inc. is providing some services, and shares costs with the Company for the following functions without a written agreement: auditing, actuarial and investment services, etc. The Company should reduce this arrangement into a written agreement and file the agreement with the MDI for approval.

The Company also has intercompany reinsurance agreements with FPIC and is a participant in the intercompany reinsurance pooling agreement with other affiliated insurance companies. These agreements are discussed in detail in the Reinsurance section of this report.

#### FIDELITY BOND AND OTHER INSURANCE

Intermed Insurance Company is a named insured, along with the other members of the Tenere Group, Inc., on a financial institution bond with a limit of liability of \$500,000 and a \$2,500 single loss deductible. The fidelity bond coverage does not meet the amount suggested in the guidelines promulgated by the NAIC, which is between \$700,000 and \$800,000 in coverage. The Company should increase its fidelity bond coverage to meet the suggested NAIC amounts.

The Company is also a named insured on various other insurance policies of the Tenere Group and the ultimate parent, FPIC Insurance Group. These additional policies include, but are not limited to, employment practices liability, workers compensation, management liability, commercial property, and commercial general liability.

#### PENSION, STOCK OWNERSHIP AND INSURANCE PLANS

Intermed Insurance Company has no employees. Services are provided to the Company by employees of a subsidiary, Insurance Service, Inc. (ISI) in accordance with the provisions of a management services contract that is explained in greater detail in the Intercompany Transactions section of this report.

ISI provides a variety of standard benefits to its employees, which include, but are not limited to, health and dental coverage, life insurance, short and long-term disability insurance, vacation and sick leave, a money purchase pension plan, a stock purchase plan, and a 401(K) profit sharing plan.

The Company appears to have properly accounted for its liabilities for employee benefits.

#### STATUTORY DEPOSITS

#### **Deposits with the State of Missouri**

The funds on deposit with the Missouri Department of Insurance as of December 31, 2002, as reflected below, were sufficient to meet the capital deposit requirements for the State of Missouri in accordance with Section 379.098, RSMo (Securities deposits). The funds on deposit as of December 31, 2002, were as follows:

Type of Security	<u>Par Value</u>	<u>Fair Value</u>	Statement Value
U.S. Treasury Notes	\$1,200,000	\$1,471,128	\$1,361,433

#### **Deposits with Other States**

The Company had no funds on deposit with other states.

#### **Other**

Pursuant to the provisions of a reinsurance trust agreement with the Company's affiliate, FPIC, the Company has funds on deposit for the benefit of FPIC in the event of the Company not fulfilling its obligations under the intercompany pooling agreement. Such funds on deposit as of December 31, 2002, were in the form of various securities having a total par value of \$27,062,749. The encumbrance of these funds should have

been reported on the Schedule of Special Deposits section of the Annual Statement. The Company is directed to report all securities pledged or otherwise encumbered in any form, on the Schedule of Special Deposits section of future Annual Statement filings.

#### INSURANCE PRODUCTS AND RELATED PRACTICES

#### **Territory and Plan of Operations**

Intermed Insurance Company is licensed by the State of Missouri Department of Insurance under RSMo Chapter 379 (Insurance other than life), to write the business of property and casualty insurance. As of December 31, 2002, the Company was also licensed in Kansas and was admitted on a surplus lines basis in Texas.

The Company specializes in writing professional liability insurance for physicians, surgeons, dentists, oral surgeons, and ancillary healthcare professionals. Approximately 87 percent of the Company's direct premiums written in 2002 were written in Missouri with the remaining 13 percent being written in Kansas. The Company became a party to a non-compete agreement with a broker in Texas when it merged with FPIC in 1999. As a result, the Company began non-renewing Texas policies and currently has no active policies in the State of Texas.

The Company's products are marketed by independent and salaried employee agents. As of December 31, 2002, the Company had agent agreements with approximately 40 independent and salaried agents/agencies.

# Policy Forms & Underwriting Advertising & Sales Material Treatment of Policyholders

The Missouri Department of Insurance has a market conduct staff that performs a review of these issues and generates a separate market conduct report. The last Market Conduct Examination [Report #1812-0396-PAC] dated March 22, 1996, reviewed the period from March 1, 1995 to February 29, 1996. A cursory review was made of this report and several market conduct related areas of the Company during the examination, and no material problems were noted.

#### REINSURANCE

#### General

The Company's reinsurance and premium activity during the period under examination are as follows:

<u>Premiums:</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
Direct Business	\$35,241,990	\$23,865,217	\$12,041,953
Reinsurance Assumed:			
Affiliates	17,282,756	21,697,404	14,924,190
Reinsurance Ceded:			
Affiliates	(29,528,975)	(18,834,664)	(9,428,267)
Non-Affiliates	(5,713,015)	(5,030,553)	(2,394,226)
Net Premiums Written	<u>\$17,282,756</u>	<u>\$21,697,404</u>	<u>\$15,143,650</u>

#### **Pooling**

Intermed Insurance Company is a participant in a reinsurance pooling agreement with its wholly owned subsidiary, Interlex Insurance Company (Interlex); its parent, First Professionals Insurance Company (FPIC); and an affiliated insurance company, Anesthesiologists' Professional Assurance Company (APAC). Under the terms of the agreement, Intermed, Interlex and APAC cede 100% of premiums and losses, net of other

reinsurance, to FPIC. FPIC then allocates to itself and the participating affiliates a prorata share of premium and losses based on each participant's proportionate prior year-end surplus to the total prior year-end surplus of the participants. The participation percentages for each of the pool members for the years under examination were as follows:

Participating Company	2002 Percentage	2001 Percentage	2000 Percentage
APAC	14.25%	13.68%	13.18%
FPIC	67.04%	67.15%	73.85%
Interlex	6.39%	4.39%	4.32%
Intermed	<u>12.32%</u>	<u>14.78%</u>	8.65%
Total	<u> 100%</u>	<u> 100%</u>	<u>100%</u>

The original effective date of the agreement was January 1, 1999, for FPIC and APAC, while Intermed and Interlex began participation on April 1, 1999. Effective December 31, 2001, the four participants elected to amend the effective date of the pooling agreement to January 1, 1999, for all participants.

#### Assumed

Intermed assumes premium from FPIC under the above described intercompany reinsurance pooling agreement. The Company does not assume any other business.

#### **Ceded**

The Company is contingently liable for all reinsurance losses ceded or retroceded to others. This contingent liability would become an actual liability in the event that an assuming reinsurer fails to perform its obligations under the reinsurance agreement.

Intermed Insurance Company together with the other participants of the intercompany pooling agreement, Interlex, APIC and FPIC (collectively unknown as the

participants), are named reinsureds on various reinsurance agreements covering the business ceded into the intercompany pool.

The participants have an excess of loss reinsurance agreement, effective January 1, 2002, with various domestic and non-domestic companies and Lloyd's syndicates. The agreement covers claims made and occurrence policies for all the participants for calendar year 2002. For Intermed only, the agreement also covers occurrence policies with limits of \$1 million or less for losses occurring prior to 2000 but reported during calendar year 2002; and extended reporting endorsements on policies written for \$1 million, issued prior to 2000, and reported during calendar year 2002.

The agreement has different coverage limits and retention layers for each of the participants. For Intermed, under the first layer, policies are limited to a maximum of \$1 million. The Company retains \$500,000 any claim or occurrence, any one insured and the reinsurers assume the excess, up to \$2.5 million. An aggregate deductible of 4% of gross net written premium also applies to business assumed by Lloyd's syndicates. The total net loss recoverable by Intermed for the term of the contract is limited to \$4 million. The second layer provides 100% coverage for policies with limits in excess of the \$1 million allowable under the first layer, with maximum cessions for individual insureds of \$1 million any claim or occurrence, and maximum cessions for health care facilities, clinics and corporations of \$4 million.

The participants have a casualty awards made excess of loss agreement with various Lloyd's syndicates, effective April 1, 2002, relating to claims involving extra contractual obligations and excess limits liability. Each participant retains \$1.5 million

ultimate net loss any one occurrence, and the syndicates participate in 90% of \$10 million in excess of the retention.

The participants (with the exception of Interlex) have a quota share agreement effective October 21, 2002, with Berkley Insurance Company (Berkley) for non-standard medical and dental malpractice coverage. The participants cede 90% of premiums and losses to Berkley, and receive a 25% ceding commission. Berkley's limits of liability under the agreement are \$900,000 each claim made or \$2.7 million in aggregate any one policy year, any one insured, plus 90% of loss expenses. Berkley is also liable for 100% of any extra contractual obligations and excess limits liability, with an additional limit of \$4 million any one claim or in aggregate any one policy year, any one insured, plus 90% of any loss expenses.

Intermed has an aggregate excess of loss contract with American Reinsurance Company (AmRe) effective January 1, 1996. The agreement is divided into two sections. Section A of the agreement pertains to losses for accident year 1996 on claims-paid policies only. The Company retains the first \$4,176,000 of claims paid losses and allocated loss adjustment expenses with AmRe participating up to a limit of \$4.8 million in excess of the retention. Section B pertains to occurrence and claims made policies for accident years 1996 through 1999. Intermed retains a loss ratio of 75% in 1996, 85% in 1997, 107% in 1998 and 137% in 1999. Aggregate coverage is \$2 million per accident year and \$6 million in aggregate for all years under the contract.

Intermed has a retroactive aggregate excess of loss reinsurance agreement effective April 1, 1999, with FPIC for claims arising from policies written prior to the effective date and open or incurred but not reported as of the effective date. Pursuant to

the terms of the agreement, FPIC's obligation is to indemnify the Company in respect of the ultimate net loss in excess of the Company's retention of \$24 million up to a limit of \$10 million. Premium for the coverage is \$500,000, payable quarterly over the effective period of the agreement, which expires April 4, 2004. As of December 31, 2002, \$350,000 in deposit premium had been paid by the Company, and no recoveries had been made under the agreement.

#### ACCOUNTS AND RECORDS

#### **Independent Auditor**

The Company's financial statements were audited by the CPA firm, PricewaterhouseCoopers, LLP, of St. Louis, Missouri for all the years in the examination period.

#### **Independent Actuary**

Loss reserves of the Company were reviewed and certified by Ronald T. Kuehn, FCAS, MAAA, FCA, CPCU, of Ernst & Young LLP, Philadelphia, Pennsylvania for all the years in the examination period.

#### **Custodial Agreements**

During our review of the Company's cash and investment accounts, it was noted that the Company's custodial agreements with SunTrust Bank did not meet all of the requirements as set forth in the NAIC Financial Examiners Handbook. The Company should amend or restate the custodial agreement with SunTrust so that it is in compliance with the NAIC requirements.

#### **Accruals for ISI**

The amount reported by the Company on the other expenses line of the Annual Statement represents accrued expenses of ISI incurred on behalf of the Company under the intercompany management contract. Since the Company is reimbursing ISI for these expenses rather than paying them directly, it appears it would be more appropriate for the Company to report the accrued amount as a payable to ISI rather than as other expenses. An examination change was not made for this item due to the fact that the reclassification of the expenses would not affect overall surplus; however, the Company should ensure that future intercompany accruals are properly classified on the Annual Statement.

#### **Loss and LAE Reserves**

Due to the fact that the majority of the Company's loss reserves as of December 31, 2002, related to amounts assumed and ceded under the Company's intercompany reinsurance pooling agreement with its parent and other affiliates, the MDI did not obtain its own consulting actuary for the examination of Intermed. The MDI relied upon the actuarial analysis performed by the consulting actuary for the Florida Office of Insurance Regulation (FOIR) in their examination of the Company's parent, FPIC, as of December 31, 2002. The FOIR consulting actuary noted that reserves for the reinsurance pool were deficient. The consulting actuary's reserve estimates for amounts ceded to and assumed from the intercompany reinsurance pool were used to determine an estimated post-pooling deficiency amount for Intermed. Although the amount of the estimated deficiency for Intermed appeared to be immaterial compared to the Company's reserves taken as a whole, the Company should continue to ensure that it diligently monitors reserves and adequately reserves for loss and loss adjustment expenses.

#### FINANCIAL STATEMENTS

The following financial statements, with supporting exhibits, present the financial condition of the Company for the period ending December 31, 2002. Any examination adjustments to the amount reported in the Annual Statement and/or comments regarding such are made in the "Notes to the Financial Statements". (The failure of any column of numbers to add to its respective total is due to rounding or truncation.)

There may have been additional differences found in the course of this examination that are not shown in the "Notes to the Financial Statements." These differences were determined to be immaterial concerning their effect on the financial statements, and therefore, were only communicated to the Company and noted in the workpapers for each individual Annual Statement item.

## **Assets**

	LEDGER ASSETS	NON LEDGER <u>ASSETS</u>	ASSETS NOT ADMITTED	NET ADMITTED <u>ASSETS</u>
Bonds	\$50,112,821			\$50,112,821
Common stocks	6,540,752			6,540,752
Cash and short-term investments	4,895,845			4,895,845
Other invested assets	269,625			269,625
Premiums and agents' balances in course of collection	2,490,436	\$4,108,030	\$673,716	5,924,750
Premiums, agents' balances and installments booked but deferred and not yet due	6,484,924			6,484,924
Reinsurance recoverable on loss and loss adjustment expense payments	916,811	2,772,922		3,689,733
Federal and foreign income tax recoverable and interest thereon	2,572,215	(965,755)		1,606,460
Guaranty fund receivable or on deposit	100,556			100,556
Interest, dividends and real estate income due and accrued	599,435			599,435
Receivable from parent, subsidiaries And affiliates	5,870,064	4,437,047)		1,433,017
Aggregate write-ins for other than invested assets (Deposit on retroactive reinsurance trust)	350,000		350,000	
Total Assets	<u>\$81,203,484</u>	<u>\$1,478,150</u>	\$1,023,716	<u>\$81,657,918</u>

# **Liabilities, Surplus and Other Funds**

Losses	\$27,057,191
Reinsurance payable on paid loss and loss adjustment expenses	2,237,307
Loss adjustment expenses	7,424,256
Commissions payable, contingent commissions and other similar charges	934,980
Other expenses	514,216
Taxes, licenses and fees (excluding federal and foreign income taxes)	305,811
Unearned premiums	6,907,048
Advance premiums	342,389
Ceded reinsurance premiums payable	10,090,181
Amounts withheld or retained by company for accounts of others	24,431
Remittances and items not allocated	184,111
Provision for reinsurance	81,000
Payable to parent, subsidiaries and affiliates	540,260
Aggregate write-in for liabilities: Reinsurance Pooling	272,137
Total Liabilities	\$56,915,318
Common stock	1,200,000
Gross paid in and contributed surplus	24,065,180
Unassigned funds (surplus)	(522,580)
Surplus as regards policyholders	<b>\$24,742,600</b>
Total liabilities and surplus	<u>\$81,657,918</u>

# **Statement of Income**

## **Underwriting Income**

Premiums earned	\$18,692,751
Losses incurred	12,445,737
Loss expenses incurred	5,093,118
Other underwriting expenses incurred	2,693,129
Total underwriting deductions	20,231,984
Net underwriting gain/(loss)	(1,539,233)
Investment Income	
Net investment income earned	1,372,861
Net realized capital gains or (losses)	1,188,437
Net investment gain or (loss)	2,561,298
Other Income	
Finance and service charges included in premiums	541,545
Miscellaneous income	1,446
Total other income	542,991
Net income before dividends to policyholders and federal income taxes	1,565,056
Dividends to policyholders	-0-
Federal and foreign income taxes incurred	270,107
Net income	<u>\$1,294,949</u>

# **Capital and Surplus Account**

Surplus as regards policyholders, December 31, 2002	<u>\$24,742,600</u>
Net change in surplus as regards policyholders for the year	<u>\$2,568,811</u>
Change in accounts payable of subsidiary	1,894,161
Change in provision for reinsurance	(81,000)
Change in accounts payable of subsidiary	(11,551)
Change in deferred income tax	(1,388,941)
Net unrealized capital gains or (losses)	861,193
Net income	1,294,949
Surplus as regards policyholders, December 31, 2001	\$22,173,789
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#### NOTES TO THE FINANCIAL STATEMENTS

None.

#### **EXAMINATION CHANGES**

None.

#### GENERAL COMMENTS AND/OR RECOMMENDATIONS

#### **Conflict of Interest (Page 13)**

Conflict of interest disclosure statements were not completed for any of the years under examination. The Company should ensure that all members of the board of directors and officers of the Company complete a conflict of interest disclosure statement annually.

#### **Intercompany Transactions (Page 15)**

Intermed, is paying all of the expenses incurred on behalf of itself and its subsidiaries by ISI and then receiving reimbursements from Interlex contrary to the terms of the management contract. The Company is directed to either operate in accordance with the terms of the management contract with ISI or amend the terms and file the amendment with the MDI.

Intermed and Interlex are not clearly stated as parties to the tax allocation agreement between FIG and its subsidiaries. Although the Tenere Group, Inc., the parent of Intermed, became a signatory to the agreement in December 1999, Interlex and Intermed are separate legal entities and not just components of Tenere. Therefore, it does not appear reasonable to infer they would be parties to the tax allocation agreement. The tax allocation agreement with FIG should be amended so that Intermed and Interlex are

clearly stated as parties to the agreement. The amended agreement should then be filed with the MDI for approval.

FPIC Insurance Group, Inc. is providing some services, and shares costs with the Company for the following functions without a written agreement: auditing, actuarial and investment services, etc. The Company should reduce this arrangement into a written agreement and file the agreement with the MDI for approval.

#### Fidelity Bond (Page 18)

The Company's fidelity bond coverage of \$500,000 does not meet the amount suggested in the guidelines promulgated by the NAIC, which is between \$700,000 and \$800,000. The Company should increase its fidelity bond coverage to meet the suggested NAIC amounts.

#### **Statutory Deposits (Page 19)**

Pursuant to the provisions of a reinsurance trust agreement, the Company has funds on deposit for the benefit of FPIC, in the event of the Company not fulfilling its obligations under the intercompany reinsurance pooling agreement. The encumbrance of these funds was not reported on the Schedule of Special Deposits. The Company is directed to report all securities pledged or otherwise encumbered in any form, on the Schedule of Special Deposits section of future Annual Statement filings.

#### **Custodial Agreement (Page 25)**

The Company's custodial agreements with SunTrust Bank did not meet all of the requirements as set forth in the NAIC Financial Examiners Handbook. The Company should amend or restate the custodial agreement with SunTrust so that it is in compliance with the NAIC requirements.

#### **Accruals for ISI (Page 26)**

The amount reported by the Company on the other expenses line of the Annual Statement represents accrued expenses of ISI incurred on behalf of the Company under the intercompany management contract. Since the Company is reimbursing ISI for these expenses rather than paying them directly, it appears it would be more appropriate for the Company to report the accrued amount as a payable to ISI rather than as other expenses. The Company should ensure that future intercompany accruals are properly classified on the Annual Statement.

#### Loss and LAE Reserves (Page 26)

The FOIR consulting actuary noted that reserves for FPIC were deficient. The consulting actuary's reserve estimates for amounts ceded to and assumed from the intercompany reinsurance pool were used to determine an estimated post-pooling deficiency amount for Intermed. Although the amount of the estimated deficiency for Intermed appeared to be immaterial compared to reserves taken as a whole, the Company should ensure that it continues to diligently monitor reserves and adequately reserves for losses and loss adjustment expenses.

#### **SUBSEQUENT EVENTS**

None.

#### **ACKNOWLEDGMENT**

The assistance and cooperation extended by the officers and the employees of Intermed Insurance Company during the course of this examination is hereby acknowledged and appreciated. In addition to the undersigned, Shannon Schmoeger, CFE, Andy Balas, CFE and James Smith, examiners for the Missouri Department of Insurance, participated in this examination.

VERIFICATION		
State of Missouri )		
County of )		
and belief the above examinat facts appearing upon the books other persons examined or as a	ion report is true and records or other do ascertained from the ning its affairs and s	rear that to the best of my knowledge and accurate and is comprised of only cuments of the Company, its agents or testimony of its officers or agents or uch conclusions and recommendations e facts.
		Mark Nance, CPA, CFE Examiner-In-Charge Missouri Department of Insurance
Sworn to and subscribed before	me thisda	y of, 2004.
My commission expires:		
·		Notary Public
SUPERVISION		
The examination report and su	apporting workpaper bedures and guidel	ed and supervised by the undersigned. rs have been reviewed and approved. ines as contained in the Financial d.
		Frederick G. Heese, CFE, CPA Audit Manager Missouri Department of Insurance